

United States Air Force Academy (USAFA)

Small Business Frequently Asked Questions (FAQ's)

Department of Defense Activity Address Code (DoDAAC)

Search FedBizOpps <https://www.fbo.gov> for these DoDAACs for contract opportunities.

USAFA: FA7000

U.S. Army Corp of Engineers (USACE): W9128F

Peterson: FA2517

Ft. Carson: W911RZ

Army Space and Missile Defense Command: W91260

SUBJECT: Advisory and Assistance Services A&AS (staffing, financial, program management, systems engineering and technical assistance, studies and analysis, etc.)

QUESTION: What work is available at USAFA for an advisory and assistance contractor?

ANSWER: There is **only one A&AS contract** on USAFA to support the Dean of Faculty (DF) research department. **This contract is in the SBA 8(a) Program and runs through FY14.**

SUBJECT: Architectural & Engineering and Environmental Services

QUESTION: What work is available at USAFA for an A&E and Environmental firm specializing in: Environmental Consulting Services (including engineering services), NEPA documentation, Biological Assessments, Stormwater Management & Planning, map drafting services, hazardous waste treatment and disposal, remediation/environmental remediation and much more.

ANSWER: **USAFA has five existing A&E contracts that run through FY 2015/2016.**

The Air Force overall also has A&E and environmental business opportunities fulfilled by the Air Force Civil Engineering Center (AFCEC). AFCEC writes the contracts, negotiates with one of their many contractors, (SDVOSB, 8(a), etc.), then the contractor does the work where needed. The AFCEC web site is below. You can click on business opportunities to find out more (leads to the AFCEE link also provided).

On Oct. 1, 2012, the Air Force Center for Engineering and the Environment (AFCEE), Air Force Real Property Agency, and Air Force Civil Engineer Support Agency (AFCESA) merged into one agency, the Air Force Civil Engineer Center (AFCEC). AFCEC is headquartered at Joint Base San Antonio-Lackland, Texas, and now serves the entire AF Civil Engineering enterprise.

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Please see the websites below.

<http://www.afcec.af.mil/>

<http://www.afcee.lackland.af.mil/contracting/business.asp>

SUBJECT: Construction Services, including Plumber, Carpentry, Electrical, HVAC, Etc.

QUESTION: What work is available at USAFA for a Construction Company?

ANSWER 1: **For “ground up” construction, our projects are managed by the Omaha, Corps of Engineers.** You can access these opportunities through the below website:

<https://www.nwo.usace.army.mil/> and <https://www.fbo.gov>. DoDAAC: W9128F

ANSWER 2: As a general rule **(90%) of the time our construction opportunities including: mechanical electrical, carpentry, roofing, carpet, minor renovations etc., are fulfilled using one of our Simplified Acquisition Base Engineering Requirements (SABER) contracts.** Our SABER contracts are awarded to the SBA 8(a) Program.

There are subcontracting opportunities with the SABER contractors. These contractors also perform work at Peterson AFB, Schriever AFB, Fort Carson, Cheyenne Mountain AS, Buckley AFB, and F.E. Warren AFB. Contact information:

DWG & ASSOCIATES, INC. 2270 La Montana Way, Ste 101 Colorado Springs, CO 80918 (719) 265-6670	OLGOONIK SPECIALTY CONTRACTORS, LLC 121 South Tejon Street, Ste 1107 Colorado Springs, CO 80903 (907) 440-8371 x236	SB CONSTRUCTION, JOINT VENTURE 512 E Brookside Street Colorado Springs, CO 80905 (719)
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ANSWER 3: **All recurring Civil Engineering functions** including facility maintenance have been contracted to CH2MHill. Businesses can seek subcontracting opportunities through their POC: (719) 333-9851.

ANSWER 4: There are a **few construction projects that don't fit** the criteria for SABER and they are advertised on FedBizOpps: <https://www.fbo.gov>. Search USAFA DoDAAC: FA7000

SUBJECT: Paving

QUESTION: What work is available at USAFA for a paving company?

ANSWER: USAFA does not award paving contracts. Instead, **USAFA uses existing paving contracts awarded by Fort Carson** to meet their paving needs

SUBJECT: Contingency Contracting

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QUESTION: Where do you find information regarding contracting opportunities in Iraq and Afghanistan?

ANSWER: You can find out about contracting opportunities in Iraq and Afghanistan by **reviewing the following website:** www.militarycontracting.com

SUBJECT: Copier purchases and Leases

QUESTION: What work is available at USAFA for a copier company that sells and leases copiers?

ANSWER: All copiers are leased in coordination with the **Defense Logistics Agency (DLA) document services.** <http://www.documentservices.dla.mil/dexd/DAPSONline.jsp>

SUBJECT: Custodial Services and Supplies

QUESTION: What opportunities are available at USAFA for a custodial company to sell services and supplies?

ANSWER: The custodial contracts **currently being performed through the MANDATORY SOURCE Ability One and one contract by a Woman Owned Company. The custodial contractors provide all of the supplies necessary to perform required services** and are reimbursed for the cost of the supplies.

SUBJECT: Deployment Gear

QUESTION: What opportunities are available at USAFA for selling deployment gear?

ANSWER: **No deployment gear is purchased off-the shelf.** Deployment gear is **purchased in three ways.** First is through our local Envision store which is an **Ability One** contractor. Secondly, gear is obtained through a Blanket Purchase Agreement (BPA) awarded by the **Air Education and Training Command (AETC)**. Thirdly, as a last resort, if unable to procure deployment gear through the first two methods, it is purchased using **GSA Advantage** e-Buy.

SUBJECT: Food Service Equipment

QUESTION: What work is available at USAFA for food service equipment reseller?

ANSWER: USAFA primarily purchases food service equipment through the **GSA** schedules.

SUBJECT: Food Services

QUESTION: What work is available at USAFA for food services?

ANSWER: The **High Country Inn** that primarily provides food for the **Prep School** is currently contracted with the **SBA 8(a) Program. Mitchell Hall** which provides food for the **Cadets is contracted with a Small Business Food Service Company.**

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SUBJECT: Furniture

QUESTION: What work is available at USAFA for furniture?

ANSWER: The Air Force currently buy furniture through its [MANDATORY SOURCE](#) **Air Force-wide Blanket Purchase Agreements.**

SUBJECT: GPC (Credit Card Purchases)

QUESTION 1: What type(s) of work is purchased by USAFA utilizing the GPC, how do I market to the GPC card-holders, and what information can you provide to me on the GPC card holders? Is it possible to obtain a list of the GPC card holders contact information?

ANSWER: There are approximately 363 credit card holders at USAFA. They purchase small office supplies, small services, equipment, IT, furniture, tools, etc. You can call the GPC manager at (719) 333-4739. This office will forward online cards, etc., to the cardholders. For privacy reasons, we do not release the names of individual Government Purchase Card holder.

SUBJECT: Grants

QUESTION: Does USAFA write grants or cooperative agreements.

ANSWER: USAFA write grants and cooperative agreements in support of the DF Research departments. A **current Broad Agency Announcement (BAA)** can be found at <http://grants.gov/>. Click on "Apply for Grants" under "For Applicants"; Type **USAFA-BAA-2009-1** under the "Funding Opportunity Number" and click "Download Package"

SUBJECT: Housing

QUESTION: What work is available at USAFA for a housing/consulting company?

ANSWER: USAFA housing operations is **PRIVATIZED** and is currently being managed by Forest City: (719) 333-9269.

SUBJECT: IT Services, including Voice and Data Telecomm

QUESTION: What work is available at USAFA for an IT Services company?

ANSWER: **NETCENTS-2 is coming online and is a MANDATORY SOURCE for Air Force organizations.** The Network-Centric Solutions-2 (NETCENTS-2) contracts provide the Air Force with a primary source of netcentric and IT products, services, and solutions. Use of the NETCENTS-2 contracts (except IT Professional Support Services) is mandatory for Air Force organizations as the contracts are awarded.

IT Professional Services defined as: Non-personal Advisory and Assistance Services (A&AS) providing for development, acquisition, integration, test, deployment, and sustainment of Air Force Command, Control, Communications, Computers (C4), Intelligence, Surveillance,

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Reconnaissance (ISR) (C4ISR) Enterprise and Information Systems in support of Research and Development (R&D)

USAFA does not have A&AS IT work. As the different categories of contract vehicles become available on NETCENTS-2, USAFA will convert to them for all NET OPS, applications service, and infrastructure functions (includes voice and data telecomm).

To find out more details about the NETCENTS program, visit the below web sites:

<http://www.netcents.af.mil/contracts/netcents-2/>

<http://www.netcents.af.mil/>

SUBJECT: IT Supplies

QUESTION: What work is available at USAFA for an IT supply company?

ANSWER 1: **A majority of IT supplies are purchased under the AFWAY program.** The AFWAY program provides computers, printers, and laptops. AFWay is the Air Force portal for purchasing IT hardware, software, and services that provides users with leveraged buying power, asset tracking, and oversight. There are over 700 contract vendors that are compliant with Defense Information Infrastructure Common Operating Environment (DII COE), buy American/Trade Agreement (BAA/TAA), and infrastructure Technology Reference Model (i-TRM) To find out more details regarding the AFWAY program visit the below website:

<https://afway.af.mil/> . **IT supplies and services are also purchased through NETCENTS-2.**

SUBJECT: Medical Services

QUESTION: What work is available at USAFA for a medical services company?

ANSWER: The majority of Medical Services are purchased through the **Air Force Medical Services Commodities Council's Clinical Acquisition Support Services (CLASS) Contract and through the SBA 8(a) Program.**

SUBJECT: Medical Supplies

QUESTION: What business opportunities are available for a medical logistics company that specializes in providing medical supplies, equipment, etc?

ANSWER: IAW AFI 41-209, Chapter 4, Medical Treatment Facilities are **mandated to purchase items through a Prime Vendor source.** These vendors have met specific requirements and have gained this status by coordinating through the appropriate VA sources and are not coordinated at the local level. For more information regarding the VA Prime vendor contracts, please refer to the below website.

<http://www.fss.va.gov/fss/faqs/purchasing.asp>

Some specialized medical equipment and repair requirements will be purchased through DLA and/or US Army MEDCOM. Other MTF requirements -- services, furniture, computers, and other, non-medical equipment -- are still to be procured through the local Contracting organization.

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SUBJECT: Office Products

QUESTION: What work is available at USAFA for office supply companies?

ANSWER: REFERENCE: SAF/AQC Policy Memo, 14 Mar 11, Summary Below:

SUMMARY: Following extensive market research, SAF/AQC, determined use of the Federal Strategic Sourcing Initiative (FSSI) Office Supply BPAs to be the best value for the Air Force. This strategic sourcing initiative leverages the federal government's buying power resulting in an average savings of 10% on office supplies, while reducing Air Force administrative procurement costs. Today, more than 14 federal agencies are active participants in the FSSI Office Supply Initiative. Effective October 1, 2011, all CONUS Air Force contracting offices and **Government Purchase Card holders will use only the Federal Strategic Sourcing Initiative (FSSI) Office Supply BPAs or a local AbilityOne Base Supply Center** to purchase office supplies. Until this mandatory date, the FSSI BPAs should be the preferred solution when an AbilityOne store is not available. The FSSI BPAs are currently available on the Air Force Advantage <<http://www.afadvantage.gov>> website. The only exception is for the purchase of toner cartridges. Due to highly competitive pricing on toner, it is important to check prices on both FSSI and the Air Force Toner BPAs available on AFWAY <<https://www.afway.af.mil/>> for the specific toner cartridge needed.

SUBJECT: Software

QUESTION: What work is available at USAFA for software?

ANSWER: **Microsoft products and Symantec are purchased through an Air Force Enterprise License Agreement (ELA) contract or a DoD Enterprise Software Initiative (ESI).** ESI is required by DFARS PGI 208.74. Other software is available through the DoD ESI include: business modeling tools business intelligence, collaborative tools, database management, enterprise application integrations, architecture tools, enterprise management, enterprise resource planning, geographic information systems, info assurance tools, office systems, operating systems, records management, and Section 508 tools. In some instances, software is purchased open market through fedbizopps or through GSA. Find out more information about the ESI program on the DoD website. <http://www.esi.mil/>